Laystrom Manufacturing

High Mix / Low Volume Sheet Metal Fabrications and Stampings

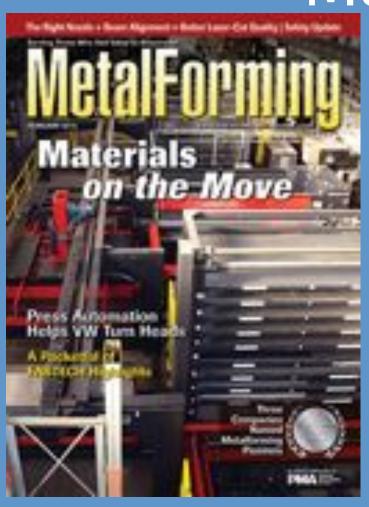
LAYSTROM MANUFACTURING



About Us

- Laystrom Manufacturing:
 - Family-owned and family-run, closely held corporation founded in 1951
 - Third generation family members work daily in key roles of the company – President, Inside Sales/Purchasing Manager, and Engineering & Quality Manager.
 - Current Year Revenue Approximately \$10 million
 - ISO9001:2008 registered company since 2000
 - Non-union employer of 65 employees with 70,000 square feet of manufacturing space
 - Aggressively seeking new business in 2013.

Featured in the February Issue of Metalforming Magazine



The business strategy guiding Chicago's Laystrom Manufacturing Co. has evolved considerably since the 1980s, from stamping a stable product mix for a stable customer base to specializing in CNC fabricated-metal products. Leading the charge is an automated laser-cutting line that dominates the facility's footprint and its output.

Our Core Competencies in Sheet Metal Fabrications

- Laystrom Manufacturing is a full-service provider of sheet metal component parts to OEM's companies:
 - Precision Sheet Metal Fabricated Components and Weldments for Medical or Telecom Equipment:
 - Sheet metal assemblies typically 14ga and under
 - Aluminum, Stainless, CRS
 - Multiple components assembled via spotwelding, PEM style hardware, or Pop Rivets
 - 'Light' Fab Components and Weldments for Heavy Equipment:
 - Typically 6MM thickness and under and typically 50# and under
 - HRPO, CRS, SS, and Aluminum
 - Typical end use heavy equipment, AG Equipment, Power Distribution Boxes

Some of our customer's Products









Some of our customer's Products



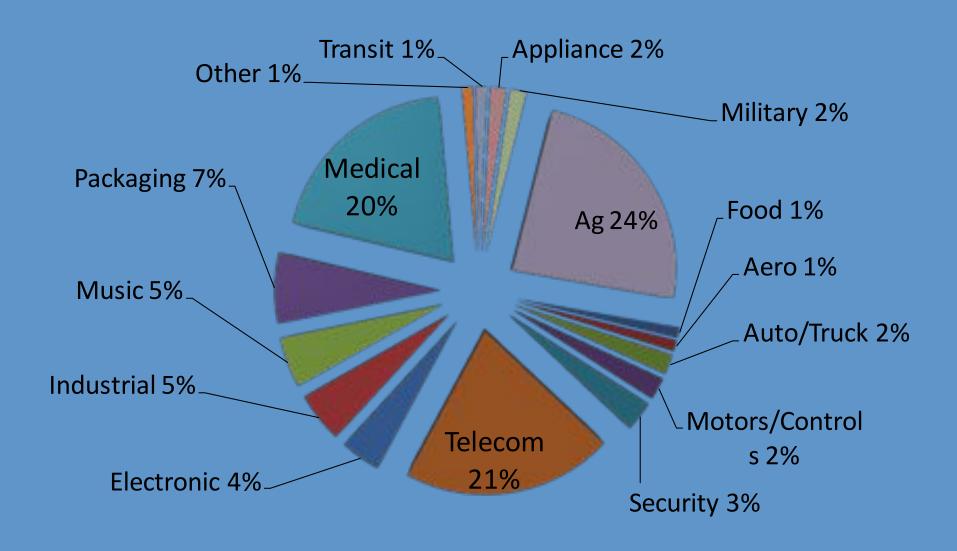






Laystrom Manufacturing Co. ISO9001:2000

2013 Cross Section of Industries



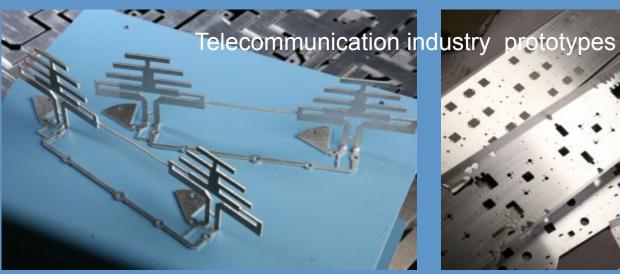
Supporting A Broad Spectrum of Customers with High/Mix – Low Volume applications

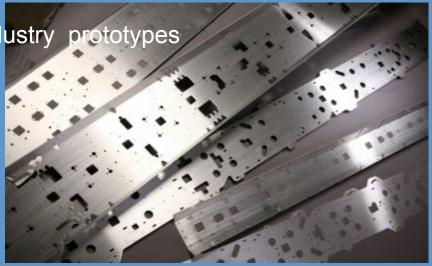
- One of our larger OEM customers has 164 active parts averaging 250 pieces per month per part shipping to 7 different plants, with Single price any quantity pricing models, weekly schedule changes, freight/Pickup scheduling on-line, and web-based EDI integration
- We support start-ups requiring prototyping and process design assistance
- Our customers sole source for all of their precision sheet metal fabrication and stamping requirements with Laystrom – some for as long as 30 years.

Real Life Rapid Prototyping

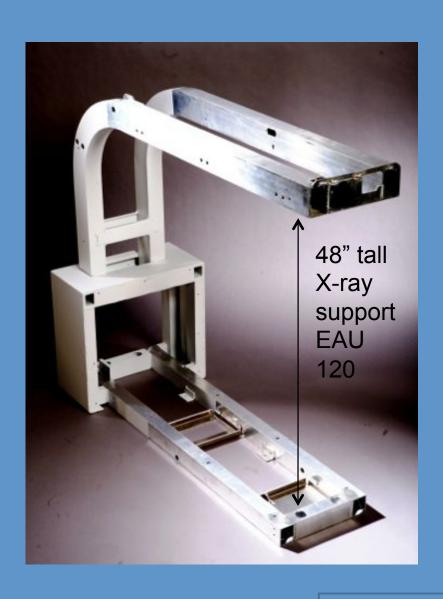


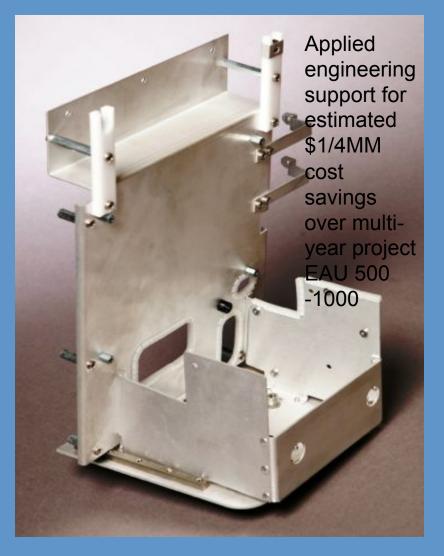






Complex Assemblies

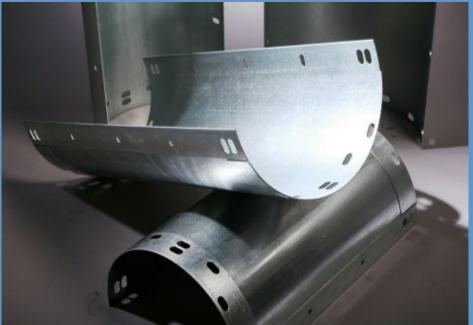




Other Fulfillment Situations we satisfy

 High volume stamping millions produced under annual contract Low volume fabrications hundreds produced under annual contract





Transit Vehicle Lift Platform Weldment



Manufacturing Capabilities and Equipment

- Solid Works, CAD & NC programming all in-house supporting well over 130 new items during Q4 2012.
- (2) 4000W Lasers with implemented "Lights Out" production operating on average 105 hours per machine each week out of maximum possible 168 hours per machine per week
- GTAW and GMAW Welding 3 full-time welders with an additional replacement robotic welding system planned for 2013.
- Precision Forming 9 press brakes operating on 2 shifts.
- Complex Assemblies flexible assembly area supporting Integration of Sheet Metal Components with Purchased Components into higher level subassemblies

Quality Processes

- Our QMS is structured around compliance to ISO9001:2008, subject to changes required for specific customers. Common enhancements from a standard ISO system available based on your requirements could include:
 - NPI/Control Plans/Process Capability Studies/PPAP features required by 'auto' or 'aircraft' customers.
 - Lot traceability for materials and purchased components
 - Compliance to Supplemental Purchase Order Conditions (enhanced sampling plans, DFARS compliance, various environmental system requirements).
 - Enhanced certification requirements included with shipment.

2011/2012 Capital Improvements

- Doubling of our Laser cutting capacity (Fall 2011) with installation of a 2nd Amada 'Gemini' FOM2 4000 Watt Laser. Currently we are operating at 60% of capacity on these units
- Expansion of the FMS material handling system for the lasers to include a 2nd 10 shelf 'unload' tower enhancing our ability to run 24/7 lights out production for nights and weekends on both lasers.
- Second Shift Expanded- effectively doubling the available capacity for support operation such as forming, welding, and assembly.
- 2013 Investments under consideration replacement of Robotic Welding Cell

Our Skill Sets

- Start Up Support
 - Prototypes Quick turn, flexible, leadtime in as little as 72 hours.
 - During Q1 2013, we started (or revised) production or prototypes on 78 production parts.
- Technical Support
 - 120+ years of engineering experience
 - Experience supporting PPAP requirements such as Control Plans, Process Capability Studies,
 Gage R&R.
 - Continuously improving our New Part Introduction Process
- Production Support
 - Ability to support a large number of part numbers with 'EDI' styles of scheduling.

Laser FMS



Material Shuttle System



Unloading Tower for Finished Parts Run Lights-out



State of the Art Press Brakes



Contact Us

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